SCHEDULE 3 COMPARATIVE YIELD OF STATE TAXES, 1970-71 THROUGH 2007-08 Includes both General and Special Funds

(Dollars in Thousands)

| Fiscal Year Ending | Sales and Use (a) | Personal Income (b) | Corporation (c) | Tobacco (d) | Estate Inheritance and Gift (e) | Insurance (f) | Alcoholic Beverage (g) | Motor Vehicle Fuel (h) | Vehicle Fees (i) |
|--------------------------|----------------------|------------------------|-----------------|----------------|---------------------------------------|------------------|------------------------------|------------------------------|---------------------|
| 1971 | \$1,808,052 | \$1,264,383 | \$532,091 | \$239,721 | \$185,699 | \$158,423 | \$106,556 | \$674,635 | \$513,202 |
| 1972 | 2,015,993 | 1,785,618 | 662,522 | 247,424 | 220,192 | 170,179 | 112,091 | 712,426 | 547,845 |
| 1973 | 2,198,523 | 1,884,058 | 866,117 | 253,602 | 260,119 | 179,674 | 114,884 | 746,196 | 596,922 |
| 1974 | 2,675,738 | 1,829,385 | 1,057,191 | 258,921 | 231,934 | 201,697 | 119,312 | 742,702 | 644,448 |
| 1975 | 3,376,078 | 2,579,676 | 1,253,673 | 261,975 | 242,627 | 202,991 | 120,749 | 752,234 | 664,453 |
| 1976 | 3,742,524 | 3,086,611 | 1,286,515 | 268,610 | 316,648 | 241,224 | 125,313 | 766,555 | 749,936 |
| 1977 | 4,314,201 | 3,761,356 | 1,641,500 | 269,384 | 367,964 | 322,476 | 127,485 | 810,321 | 807,782 |
| 1978 | 5,030,438 | 4,667,887 | 2,082,208 | 273,658 | 365,092 | 387,560 | 132,060 | 850,181 | 924,410 |
| 1979 | 5,780,919 | 4,761,571 | 2,381,223 | 268,816 | 416,955 | 420,184 | 140,059 | 896,591 | 1,021,856 |
| 1980 | 6,623,521 | 6,506,015 | 2,510,039 | 290,043 | 465,611 | 446,228 | 138,940 | 852,752 | 1,096,640 |
| 1981 | 7,131,429 | 6,628,694 | 2,730,624 | 278,161 | 530,185 | 460,926 | 142,860 | 839,994 | 1,127,293 |
| 1982 | 7,689,023 | 7,483,007 | 2,648,735 | 276,824 | 482,300 | 454,984 | 139,523 | 833,446 | 1,373,354 |
| 1983 | 7,795,488 | 7,701,099 | 2,536,011 | 271,621 | 517,875 | 736,929 | 136,209 | 928,633 | 1,614,993 |
| 1984 | 8,797,865 | 9,290,279 | 3,231,281 | 263,231 | 236,452 | 457,490 | 137,433 | 1,213,167 | 1,906,290 |
| 1985 | 9,797,564 | 10,807,706 | 3,664,593 | 262,868 | 296,805 | 643,139 | 135,786 | 1,159,637 | 2,137,326 |
| 1986 | 10,317,930 | 11,413,040 | 3,843,024 | 258,141 | 252,810 | 839,939 | 132,262 | 1,194,172 | 2,515,295 |
| 1987 | 10,904,022 | 13,924,527 | 4,800,843 | 255,076 | 273,089 | 1,008,804 | 131,288 | 1,245,881 | 2,692,835 |
| 1988 | 11,650,531 | 12,950,346 | 4,776,388 | 250,572 | 304,148 | 1,158,321 | 128,734 | 1,293,254 | 2,966,334 |
| 1989 | 12,650,893 | 15,889,179 | 5,138,009 | 559,617 | 335,091 | 1,317,630 | 128,264 | 1,320,512 | 3,142,484 |
| 1990 | 13,917,771 | 16,906,568 | 4,965,389 | 787,076 | 388,527 | 1,167,684 | 128,524 | 1,349,146 | 3,305,711 |
| 1991 | 13,839,573 | 16,852,079 | 4,544,783 | 745,074 | 498,774 | 1,287,152 | 129,640 | 1,999,771 | 3,513,159 |
| 1992 | 17,458,521 | 17,242,816 | 4,538,451 | 726,064 | 446,696 | 1,167,307 | 321,352 | 2,457,229 | 4,369,862 |
| 1993 | 16,598,863 | 17,358,751 | 4,659,950 | 677,846 | 458,433 | 1,188,181 | 292,107 | 2,412,574 | 4,470,321 |
| 1994 | 16,857,369 | 17,402,976 | 4,809,273 | 664,322 | 552,139 | 1,196,921 | 275,797 | 2,547,633 | 4,518,795 |
| 1995 | 16,273,800 | 18,608,181 | 5,685,618 | 674,727 | 595,238 | 998,868 | 268,957 | 2,685,731 | 4,749,594 |
| 1996 | 17,466,584 | 20,877,687 | 5,862,420 | 666,779 | 659,338 | 1,131,737 | 269,227 | 2,757,289 | 5,009,319 |
| 1997 | 18,424,355 | 23,275,990 | 5,788,414 | 665,415 | 599,255 | 1,199,554 | 271,065 | 2,824,589 | 5,260,355 |
| 1998 | 19,548,574 | 27,927,940 | 5,836,881 | 644,297 | 780,197 | 1,221,285 | 270,947 | 2,853,846 | 5,660,574 |
| 1999 | 21,013,674 | 30,894,865 | 5,724,237 | 976,513 | 890,489 | 1,253,972 | 273,112 | 3,025,226 | 5,610,374 |
| 2000 | 23,451,570 | 39,578,237 | 6,638,898 | 1,216,651 | 928,146 | 1,299,777 | 282,166 | 3,069,694 | 5,263,245 |
| 2001 | 24,287,928 | 44,618,532 | 6,899,322 | 1,150,869 | 934,709 | 1,496,556 | 288,450 | 3,142,142 | 5,286,542 |
| 2002 | 23,795,936 | 33,051,107 | 5,333,030 | 1,102,806 | 890,627 | 1,595,846 | 292,627 | 3,295,903 | 3,836,795 |
| 2003 | 24,898,676 | 32,713,830 | 6,803,583 | 1,055,505 | 647,372 | 1,879,784 | 290,564 | 3,202,512 | 3,965,410 |
| 2004 | 26,506,911 | 36,398,983 | 6,925,916 | 1,081,588 | 397,848 | 2,114,980 | 312,826 | 3,324,883 | 4,415,126 |
| 2005 | 29,967,136 | 42,992,007 | 8,670,065 | 1,096,224 | 213,036 | 2,232,955 | 314,252 | 3,366,141 | 4,873,705 |
| 2006 * | 32,199,800 | 51,219,823 | 10,316,467 | 1,088,703 | 3,786 | 2,202,327 | 318,276 | 3,393,381 | 5,065,702 |
| 2007 * | 32,980,795 | 53,570,000 | 10,311,000 | 1,108,728 | 0 | 2,220,000 | 320,800 | 3,486,023 | 5,254,160 |
| 2008 * | 34,890,708 | 57,292,000 | 10,816,000 | 1,120,148 | 0 | 2,354,000 | 324,500 | 3,545,851 | 5,533,139 |

- (a) Includes the 0.5 percent Local Revenue Fund and the 0.25 percent sales tax, effective July 1, 2004, for repayment of economic recovery bonds.
- (b) Includes the revenue for a 1 percent surcharge on taxable incomes over \$1 million, with proceeds funding mental health programs.
- (c) Includes the corporation income tax and, from 1989 through 1997, the unitary election fee.
- (d) Proposition 99 (November 1988) increased the cigarette tax to \$0.35 per pack and added an equivalent tax to other tobacco products.

 The Breast Cancer Act added \$0.02 per pack effective 1/1/94. Proposition 10 (November 1998) increased the cigarette tax to \$0.87 per pack and added the equivalent of \$1.10 tax to other tobacco products.
- (e) Proposition 6, an initiative measure adopted by the voters in June 1982, repealed the inheritance and gift taxes and imposed instead an estate tax known as "the pick-up tax," because it is designed to pick up the maximum credit allowed against the federal estate tax. The Economic Growth and Tax Reconciliation Act of 2001 phases out the federal estate tax by 2010. The Act reduced the state pick-up tax by 25 percent in 2002, 50 percent in 2003, 75 percent in 2004, and eliminated it beginning in 2005.
- (f) The conclusion of litigation resulted in additional revenue of \$51 million in 1987-88, \$178 million in 1988-89, \$7 million in 1990-91, and \$5 million in 1991-92. It also resulted in refunds of \$46 million in 1993-94, \$127 million in 1994-95, \$39 million in 1995-96, \$15 million in 1996-97, and \$30 million in 1997-98.
- (g) Alcoholic beverage excise taxes were increased effective July 15, 1991.
- (h) Motor vehicle fuel tax (gasoline), use fuel tax (diesel and other fuels), and jet fuel.
- (i) Registration and weight fees, motor vehicle license fees, and other fees. Beginning January 1, 1999, vehicle owners paid only 75 percent of the calculated tax, and the remaining 25 percent (offset) was paid by the General Fund. Chapter 74, Statutes of 1999, increased the offset to 35 percent on a one-time basis for the 2000 calendar year. Chapters 106 and 107, Statutes of 2000, and Chapter 5, Statutes of 2001, extended the 35-percent offset through June 30, 2001, and provided for an additional 32.5-percent VLF reduction, which was returned to taxpayers in the form of a rebate. Beginning July 1, 2001, the VLF offset was set at 67.5 percent. From June 30, 2003, through November 18, 2003, the VLF reduction was suspended. On November 17, 2003, Governor Schwarzenegger rescinded the suspension, thereby reinstating the offset. Effective January 1, 2005, the VLF rate is 0.65 percent. 2004-05 figures exclude a gap loss estimated at \$1.2 billion that was paid in the 2005 Budget Act.

^{*} Estimated