

2320 Department of Real Estate

The mission of the Department of Real Estate is to safeguard and promote the public interests in real estate matters through licensure, regulation, education, and enforcement.

3-YR EXPENDITURES AND PERSONNEL YEARS

	Personnel Years			Expenditures		
	2009-10	2010-11	2011-12	2009-10*	2010-11*	2011-12*
10 Licensing and Education	57.8	74.6	74.6	\$8,708	\$11,078	\$11,679
20 Enforcement and Recovery	176.7	182.8	184.7	25,498	26,723	27,341
30 Subdivisions	47.4	33.8	33.8	6,123	6,601	6,892
40.10 Administration	52.4	49.7	49.7	6,864	7,136	7,687
40.20 Distributed Administration	-	-	-	-6,809	-7,043	-7,594
TOTALS, POSITIONS AND EXPENDITURES (All Programs)	334.3	340.9	342.8	\$40,384	\$44,495	\$46,005
FUNDING				2009-10*	2010-11*	2011-12*
0317 Real Estate Fund				\$40,016	\$44,060	\$45,570
0995 Reimbursements				368	435	435
TOTALS, EXPENDITURES, ALL FUNDS				\$40,384	\$44,495	\$46,005

LEGAL CITATIONS AND AUTHORITY

DEPARTMENT AUTHORITY

Business and Professions Code, Division 4, Parts 1 and 2.

DETAILED BUDGET ADJUSTMENTS

	2010-11*			2011-12*		
	General Fund	Other Funds	Personnel Years	General Fund	Other Funds	Personnel Years
Workload Budget Adjustments						
Other Workload Budget Adjustments						
• Control Section 3.60 Adjustment	\$-	\$531	-	\$-	\$531	-
• Health Care Adjustment (Item 9800)	-	70	-	-	120	-
• Control Section 3.91 Contracts and Administrative Reduction	-	-2,133	-	-	-336	-
• Various Baseline Adjustments	-	-	-	-	-553	-
• Control Section 3.90 Workforce Cap Reduction	-	-1,156	-18.9	-	-1,156	-18.9
Totals, Other Workload Budget Adjustments	\$-	-\$2,688	-18.9	\$-	-\$1,394	-18.9
Totals, Workload Budget Adjustments	\$-	-\$2,688	-18.9	\$-	-\$1,394	-18.9
Policy Adjustments						
• SB 36 Mortgage Loan Originator Licensure (SAFE Act)	\$-	\$-	-	\$-	\$216	1.9
Totals, Policy Adjustments	\$-	\$-	-	\$-	\$216	1.9
Totals, Budget Adjustments	\$-	-\$2,688	-18.9	\$-	-\$1,178	-17.0

PROGRAM DESCRIPTIONS

10 - LICENSING AND EDUCATION

The objective of the Licensing Program is to ensure that individuals who wish to engage in real estate business and act in the capacity of, or advertise as, a real estate broker or salesperson within California meet specified qualifications.

20 - ENFORCEMENT AND RECOVERY

The objective of this program is to investigate the actions of any person acting in the capacity of a real estate licensee, perform financial compliance audits of licensees and subdividers, and administratively prosecute violations of the Real Estate Law and Subdivided Lands Law.

* Dollars in thousands, except in Salary Range.

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30 - SUBDIVISIONS

The Subdivisions Program protects the public against fraud and misrepresentation in the sale or lease of subdivided land through the issuance of public reports which disclose vital information to prospective purchasers of subdivision interests.

40 - ADMINISTRATION

The Administration Program provides support services to the department's programs through the Fiscal and Business Services Section, Information Technology Section, and Human Resources Section.

DETAILED EXPENDITURES BY PROGRAM

		2009-10*	2010-11*	2011-12*
PROGRAM REQUIREMENTS				
10 LICENSING AND EDUCATION				
State Operations:				
0317 Real Estate Fund		\$8,465	\$10,793	\$11,394
0995 Reimbursements		243	285	285
Totals, State Operations		\$8,708	\$11,078	\$11,679
PROGRAM REQUIREMENTS				
20 ENFORCEMENT AND RECOVERY				
State Operations:				
0317 Real Estate Fund		\$25,498	\$26,723	\$27,341
Totals, State Operations		\$25,498	\$26,723	\$27,341
PROGRAM REQUIREMENTS				
30 SUBDIVISIONS				
State Operations:				
0317 Real Estate Fund		\$6,123	\$6,601	\$6,892
Totals, State Operations		\$6,123	\$6,601	\$6,892
PROGRAM REQUIREMENTS				
40.10 ADMINISTRATION				
State Operations:				
0317 Real Estate Fund		\$6,739	\$6,986	\$7,537
0995 Reimbursements		125	150	150
Totals, State Operations		\$6,864	\$7,136	\$7,687
PROGRAM REQUIREMENTS				
40.20 DISTRIBUTED ADMINISTRATION				
State Operations:				
0317 Real Estate Fund		-\$6,809	-\$7,043	-\$7,594
Totals, State Operations		-\$6,809	-\$7,043	-\$7,594
TOTALS, EXPENDITURES				
State Operations		40,384	44,495	46,005
Totals, Expenditures		\$40,384	\$44,495	\$46,005

EXPENDITURES BY CATEGORY

	1 State Operations			Expenditures		
	Positions/Personnel	Years		2009-10*	2010-11*	2011-12*
PERSONAL SERVICES						
Authorized Positions (Equals Sch. 7A)	334.3	378.7	378.7	\$16,886	\$21,446	\$21,888
Total Adjustments	-	-	2.0	-	-1,321	128
Estimated Salary Savings	-	-37.8	-37.9	-	-1,072	-1,817
Net Totals, Salaries and Wages	334.3	340.9	342.8	\$16,886	\$19,053	\$20,199

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1 State Operations	Positions/Personnel Years			Expenditures		
	2009-10	2010-11	2011-12	2009-10*	2010-11*	2011-12*
Staff Benefits	-	-	-	6,399	7,155	7,730
Totals, Personal Services	334.3	340.9	342.8	\$23,285	\$26,208	\$27,929
OPERATING EXPENSES AND EQUIPMENT				\$13,148	\$15,287	\$15,076
SPECIAL ITEMS OF EXPENSE				\$3,951	\$3,000	\$3,000
TOTALS, POSITIONS AND EXPENDITURES, ALL FUNDS (State Operations)				\$40,384	\$44,495	\$46,005

DETAIL OF APPROPRIATIONS AND ADJUSTMENTS

1 STATE OPERATIONS	2009-10*	2010-11*	2011-12*
0317 Real Estate Fund			
APPROPRIATIONS			
001 Budget Act appropriation as amended by Chapter 1, Statutes of 2009, Fourth Extraordinary Session	\$43,906	-	-
Adjustment per Section 3.60	22	-	-
Reduction per Section 3.90	-3,155	-	-
Reduction per Section 15.30	-59	-	-
Adjustment per Section 3.55	-48	-	-
001 Budget Act appropriation	-	\$46,748	\$45,570
Allocation for employee compensation	-	70	-
Adjustment per Section 3.60	-	531	-
Reduction per Section 3.90	-	-1,156	-
Reduction per Control Section 3.91	-	-2,133	-
Totals Available	\$40,666	\$44,060	\$45,570
Unexpended balance, estimated savings	-650	-	-
TOTALS, EXPENDITURES	\$40,016	\$44,060	\$45,570
0995 Reimbursements			
APPROPRIATIONS			
Reimbursements	\$368	\$435	\$435
TOTALS, EXPENDITURES, ALL FUNDS (State Operations)	\$40,384	\$44,495	\$46,005

FUND CONDITION STATEMENTS

	2009-10*	2010-11*	2011-12*
0317 Real Estate Fund ^s			
BEGINNING BALANCE	\$22,159	\$26,978	\$31,638
Prior year adjustments	1,283	-	-
Adjusted Beginning Balance	\$23,442	\$26,978	\$31,638
REVENUES, TRANSFERS, AND OTHER ADJUSTMENTS			
Revenues:			
123400 Real Estate Examination Fees	3,194	3,264	3,305
123500 Real Estate License Fees	34,775	39,676	41,019
123600 Subdivision Filing Fees	4,381	4,575	4,575
125700 Other Regulatory Licenses and Permits	201	201	201
141200 Sales of Documents	33	33	33
142500 Miscellaneous Services to the Public	136	136	136
150300 Income From Surplus Money Investments	178	261	295
161000 Escheat of Unclaimed Checks & Warrants	9	9	9
161400 Miscellaneous Revenue	483	483	483

* Dollars in thousands, except in Salary Range.

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	2009-10*	2010-11*	2011-12*
164300 Penalty Assessments	200	200	200
Total Revenues, Transfers, and Other Adjustments	\$43,590	\$48,838	\$50,256
Total Resources	\$67,032	\$75,816	\$81,894
EXPENDITURES AND EXPENDITURE ADJUSTMENTS			
Expenditures:			
0840 State Controller (State Operations)	38	92	62
2320 Department of Real Estate (State Operations)	40,016	44,060	45,570
8880 Financial Information System for California (State Operations)	-	26	200
Total Expenditures and Expenditure Adjustments	\$40,054	\$44,178	\$45,832
FUND BALANCE			
Reserve for economic uncertainties	26,978	31,638	36,062

CHANGES IN AUTHORIZED POSITIONS

	Positions/Personnel Years			Expenditures		
	2009-10	2010-11	2011-12	2009-10*	2010-11*	2011-12*
Totals, Authorized Positions	334.3	378.7	378.7	\$16,886	\$21,446	\$21,888
Furlough Adjustments	-	-	-	-	-700	-
PLP Adjustments	-	-	-	-	-621	-
Proposed New Positions:	Salary Range					
Program 20:						
Legal Counselor	-	-	1.0	4,678 - 7,050	-	48
General Auditor II	-	-	1.0	3,841 - 4,903	-	80
Totals Proposed New Positions	-	-	2.0	\$-	\$-	\$128
Total Adjustments	-	-	2.0	\$-	-\$1,321	\$128
TOTALS, SALARIES AND WAGES	334.3	378.7	380.7	\$16,886	\$20,125	\$22,016

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